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UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
SAN JOSE DIVISION

IN RE: HIGH-TECH EMPLOYEE
ANTITRUST LITIGATION

THIS DOCUMENT RELATES TO:
ALL ACTIONS

Master Docket No. 11-CV-2509-LHK

**DECLARATION OF ANNE M. SELIN
IN SUPPORT OF DEFENDANTS'
JOINT ADMINISTRATIVE MOTION
TO FILE UNDER SEAL**

I, Anne M. Selin, declare as follows:

1. I am an attorney with the law firm of Mayer Brown LLP, counsel for Defendant Google, Inc. ("Google") in the above-captioned matter. I am admitted to practice law before this Court. I submit this declaration in support of Defendants' Joint Administrative Motion to File Under Seal that is being filed concurrently herewith. As an attorney involved in the defense of this action, unless otherwise stated, I have personal knowledge of the facts stated in this declaration and if called as a witness, I could and would competently testify to them.

1 2. I have reviewed the following documents, which Google has identified and made
 2 specific and narrowly tailored redactions to: (a) Defendant Google Inc.'s Notice of Motion and
 3 Motion for Summary Judgment ("Google's Motion for Summary Judgment"), (b) certain
 4 exhibits to the Declaration of Anne M. Selin in Support of Google's Motion for Summary
 5 Judgment, (c) Professor Murphy's Merits Report filed in connection with Apple's Motion for
 6 Summary Judgment, (d) Defendants' Motion to Exclude the Expert Testimony of Edward E.
 7 Leamer, Ph.D. and accompanying exhibits, and (e) Defendants' Motion to Strike Improper
 8 Rebuttal Testimony in Dr. Leamer's Reply Expert Report or For Leave to Submit a Reply Report
 9 of Dr. Stiroh and accompanying exhibits.

10 3. As detailed below, discrete portions of these documents contain highly
 11 confidential and highly sensitive details about Google's compensation, hiring, and recruiting
 12 practices that reflect Google's internal deliberations and business strategy related to how Google
 13 recruits and how Google sets and structures compensation (including salary, bonus and equity)
 14 for its employees.

15 4. The basis for Google's proposed redactions identified in paragraphs 5-14 below
 16 can be found in the Declarations of Frank Wagner (Google's Director of Compensation) that
 17 were filed on October 9, 2012, November 12, 2012 and December 18, 2012 (Dkts. 201, 221 and
 18 261, respectively) in this matter, which I have read and reviewed. In those Declarations, Mr.
 19 Wagner describes the competitive harm that Google would suffer if certain confidential
 20 and highly sensitive details about Google's compensation, recruiting, and hiring strategies and
 21 practices were made public, including confidential details about Google's internal deliberations
 22 and business strategy related to how Google sets and structures compensation (including salary,
 23 bonus and equity) for its employees.

24 **Google's Motion for Summary Judgment**

25 5. The following lines of Google's Motion for Summary Judgment contain highly
 26 confidential information and details about Google's cross-hiring among the defendants and data
 27 related to Google's hiring and separations, as well as the sources of Google's hiring: Page 4,
 28 lines 4, 7, 8, and 10 (numbers and figures only).

1 **Declaration of Anne M. Selin In Support of Google's Motion for Summary Judgment**
2 **(“Selin Declaration”)**

3 6. The following exhibits to the Selin Declaration contain highly confidential
4 information and details about Google’s recruiting, hiring, and compensation practices, including
5 highly confidential documents detailing Google’s hiring and retention strategies:

- 6 a) Exhibit 15 [GOOG-HIGH-TECH-00433305]
7 b) Exhibit 16 [GOOG-HIGH-TECH-00258494]
8 c) Exhibit 17 [GOOG-HIGH-TECH-00223682.R]
9 d) Exhibit 18 [GOOG-HIGH-TECH-00024150]
10 e) Exhibit 19 [GOOG-HIGH-TECH-00193360.R]
11 f) Exhibit 34 [Exhibit IV.I of Expert Report of Lauren Stiroh]
12 g) Exhibit 35 [Appendix IA to Murphy Report]
13 h) Exhibit 36 [Appendix IB to Murphy Report]

14 **Expert Report of Professor Kevin M. Murphy dated November 25, 2013 (“Murphy**
15 **Report”)** filed in Connection with Apple’s Motion for Summary Judgment

16 7. The following portions of the Murphy Report dated November 25, 2013 contain
17 highly confidential information and details about Google’s compensation and recruiting and
18 retention strategies for its employees:

- 19 a) Paragraph 86 (text in last sentence that begins after “total compensation at
20 Google” and that ends before “from 2010 to 2011”);
21 b) Paragraph 88 (text in second sentence that begins after “mean base salaries at
22 Google,” and text in third sentence starting after “(i.e., stocks and options”);
23 c) Exhibit 4 on Page 40 (related to Google’s base salary and total compensation in
24 2003);
25 d) Paragraph 89 (first sentence, text starting after “employee compensation”);
26 e) Footnote 128 (last sentence);
27 f) Footnote 130 (figures related to Google employee attrition only).

**Defendants' Motion to Exclude the Expert Testimony of Edward E. Leamer, Ph.D.
(attaching Dr. Leamer's Reports dated Oct. 2012, Dec. 2012, and May 2013)**

8. The following portions of Dr. Leamer's Expert Report dated October 1, 2012 contain highly confidential and highly sensitive details about Google's compensation, recruiting, and hiring strategies and practices, including confidential details about Google's internal deliberations and business strategy related to making counteroffers as well as responding to competition from a rival employer in an effort to retain employees:

- a) Page 17, footnote 65 (rate of hires only)
- b) Page 23, Figures 3 and 4 (rows pertaining to Google)
- c) Page 27, footnote 101 (names of companies only)
- d) Page 45, footnote 129 (select portion of footnote)
- e) Page 45-46, footnote 135
- f) Page 46, Paragraph 109
- g) Page 46, footnote 139
- h) Page 48, Paragraphs 115
- i) Page 49, Paragraph 119
- j) Page 49, footnote 155
- k) Page 53, Figure 10 (row pertaining to Google)
- l) Page 60, Figure 16

9. The following portions of Dr. Leamer's Reply Report dated December 2012 contain highly confidential and highly sensitive details about Google's compensation, recruiting, and hiring strategies and practices, including confidential details about Google's internal deliberations and business strategy related to making counteroffers as well as responding to competition from a rival employer in an effort to retain employees:

- a) Page 23, Heading C. (portion following "Big Bang")
- b) Page 24, Paragraph 53 (number and percentage of Google employees hired by a competitor)
- c) Page 24, footnote 69
- d) Page 25, Paragraph 54 (last sentence)

1 e) Page 26, Figure 1 (chart pertaining to Google)

2 10. Page 43, Figure 7 (chart pertaining to Google)

3 11. The following portions of Dr. Leamer's Report Dated May 2013: Page 31
 4 (Figure 19) (charts titled "Google" and "All Defendants R&D"); and Exhibit 2 to the
 5 Supplemental Leamer Report (Column titled "Job Title" and Column titled "Section 1" related to
 6 Google).

7 **Defendants' Motion to Strike Improper Rebuttal Testimony in Dr. Leamer's Reply Expert**
Report or For Leave to Submit a Reply Report of Dr. Stiroh (attaching Dr. Leamer's
merits expert reports and Dr. Lauren Stiroh's report dated November 25, 2013)

8 12. The following portions of the Stiroh Report dated November 25, 2013 contain
 9 highly confidential information and details about Google's compensation for its employees:

- 10 a) Paragraph 38 (compensation figures)
 11 b) Paragraph 40 and footnote 85 (on pages 17-18)
 12 c) Paragraph 41 and footnotes 86-87 (on page 18)
 13 d) Paragraph 43
 14 e) Paragraph 45 and footnotes 93-95, and footnote 100 (on Page 19-20)
 15 f) Paragraph 46 and footnotes 102, 104 and 105 (on Page 20)
 16 g) Paragraph 47
 17 h) Paragraph 111 and footnote 207 (on Page 42)
 18 i) Paragraph 112 and footnote 210
 19 j) Paragraph 122 and footnote 225
 20 k) Paragraph 135
 21 l) Paragraph 138 and footnote 235
 22 m) Paragraph 139-140 and footnotes 236-237
 23 n) Paragraph 193
 24 o) Paragraph 206
 25 p) Paragraph 209
 26 q) Exhibits III.17, III.18, III.19, III.20, III.21, III.22, III.23, III.24, III.54, III.55, IV.1

1 IV.8, IV.12, IV.15, IV.19, IV.22, IV.27, IV.30, IV.33, IV.36, VII.3, and Appendix
2 Exhibit III.I

3 13. The following portions of Dr. Leamer's Report dated October 28, 2013 contains
4 highly confidential class summary data: Figure 2 (only columns 3, 4 and 5).

5 14. The following portions of Dr. Leamer's Report dated December 11, 2013 contain
6 highly confidential information and details about Google's compensation for its employees:

- 7 a) Heading IV.D.2 (regarding confidential Google compensation proposal and
8 decision)
9 b) Table 1 (columns 3, 4 and 5 pertaining to Google)
10 c) Paragraph 43 (and Heading 2 on page 25)
11 d) Figure 8 (both charts pertaining to Google salaries)
12 e) Paragraph 47 (portion regarding confidential Google compensation proposal and
13 decision)
14 f) Figure 14 (regarding average total compensation)
15 g) Paragraph 5 of Appendix A on page 77 (dollar figures only pertaining to salary
16 ranges)

17 15. Based on the previous declarations submitted by Frank Wagner, the information
18 identified in Paragraphs 5-14 above is confidential and highly sensitive commercial information,
19 from which Google derives economic benefit by maintaining its confidentiality. Dkts. 201, 221
20 and 261. Google does not disclose this information to its competitors, customers or the general
21 public. *Id.* Public disclosure of this information would likely result in competitive harm to
22 Google by giving third parties, including its competitors in the labor market, direct insight into
23 confidential and sensitive aspects of Google's internal decision-making processes and business
24 strategy related to employee compensation. *Id.*

25 I declare under penalty of perjury under the laws of the United States that the foregoing is
26 true and correct.

27 Executed on January 9, 2014 in Palo Alto, California. /s/ Anne M. Selin
28 Anne M. Selin